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Tendering for contracts can be a tricky and time consuming process, particularly when you're not used to it. It may be worth asking for guidance from someone in your industry who's done it before, or paying a professional to check your documentation - or even write it for you.

~~How to win construction contracts: a simple
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~~How to win a tender contract.~~ Most organisations will encounter a time when they need to tender for a specific contract - it may be in order to expand and grow, or it may be to continue working with a certain supplier. In both the public and private sector, tendering is the most common way of securing work. Above all tendering is a competition, and the most economically advantageous tender (MEAT) bidder will be selected through the tendering process to work with the buyer on the contract.

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Top 10 tips to winning public contracts Tip #1: Plan ahead Put together a timetable for completing your tender response and make sure you stick to it. This enables you to work back from the final tender deadline, ensure you have all the documentation in order and up to date, allow sufficient time for proofreading before submitting and so on.

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As the lifespan of the average UK resident continues to grow, as does the need for domiciliary care. Over recent years the

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issuing of domiciliary care tenders has risen drastically. The personal care of the elderly and the disadvantaged and vulnerable is consistently and continuously being outsourced to private organisations.

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A series of videos to help SMEs and voluntary organisations pitch for and win government contracts have been released. Top tips to help small organisations win government contracts - GOV.UK Skip ...

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1. Understand The Task At Hand. Before you begin to chase a contract, you must take some time to meditate on a plan to secure the contract. It is important that you understand the financial commitments if there is any, figure out a plan to provide adequate funds to pursue the contract and stick to a budget.

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The UK government has set targets to increase the number of small businesses it deals with to a third. This would mean an extra £3 billion per year going to small businesses. This course is designed to show small businesses where to find contract opportunities and what information they need to have in place to bid for contracts.

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~~Win UK (Public) Contracts PQQ/ SO and ITT
introduction...~~

Before you start searching for a contract you need to: Write a great CV that highlights your skills and experience as a contractor - this will help you find a more lucrative contract) Establish your contractor rate. This will stop you wasting your time with contracts that pay too little and make your contract hunt a smoother process.

~~How to find contracts: A guide for UK
contractors~~

How to Win Military Contracts with Defence

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Businesses across the UK are interested in working with the MOD but are unsure where to start when it comes to winning military contracts. Improving your knowledge of defence procurement is the best place to start. On the DCO website you will find information and resources that will help you to do this.

~~How to Win Military Contracts with Defence Contracts ...~~

Keep yourself visible, accessible and relevant. The golden rule of consistently bagging the best contracts holds even more

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true post-Covid. As the virtual working model takes over and face-to-face networking is put on hold for the foreseeable future, having a relevant and accessible online presence is critical.

~~How to Win Contracts Post Covid | Tips | ContractingWISE~~

UK infrastructure spending has reached a record high and the Government is working to meet its pledge of awarding 33% of public sector contracts by value to SMEs by 2020. Housing and infrastructure are two of the Government's main focuses for 2019 and their

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And Winning Public Contracts
plans encompass the expansion and
diversification of the construction sector.

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~~5 tips that will help you win defence
contracts | MOD DCO~~

If you want to win public contracts, you will need to start considering social value. Social value has once again been on the agenda in the last few weeks, with the UK government planning to announce that businesses wanting to win public sector contracts will have to do more to help improve society.

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