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Learn how to sell your ideas and trigger change in your company with Stories That Move Mountains: Storytelling and Visual Design for Persuasive Presentations. About the Author. Martin Sykes is a leader in the Enterprise Strategy business at Microsoft Services. The CAST process and Visual Story Map has evolved over 12 years from a personal quest ...

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Authored by three enterprise experts at Microsoft, Stories That Move Mountains, explains to readers how to use a process called CAST (Content, Audience, Story and Tell) to create effective stories and visualisations - known as 'Story Mapping' – and deliver persuasive presentations.

Wiley: Stories that Move Mountains: Storytelling and ...

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Stories That Move Mountains: Storytelling & Visual Design ...

Stories That Move Mountains is a guide to doing presentations the Microsoft way (among others). It's not a guide to their software, but rather an instruction manual on the CAST system for visual storytelling which Microsoft uses in-house to overcome 'death by PowerPoint'.

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Book Summary: Stories that Move Mountains

Stories That Move Mountains is focused on one of the most common reasons for presentations — the need to gain commitment from other people for a change, proposal, or decision.

STORIES THAT MOVE MOUNTAINS - Martin Sykes

The Visual Story Map - Stories that Move Mountains: Storytelling and Visual Design for Persuasive Presentations [Book] The Visual Story Map The diagram below is called a Visual Story Map. We developed the Visual Story Map to illustrate the process for creating a visual story, and to show how the steps of the process relate to one another.

Stories that Move Mountains: Storytelling and Visual ...

Stories that Move Mountains: Storytelling and Visual Design for Persuasive Presentations Amazon.com Price: \$ 27.32 (as of 15/09/2020 06:00 PST- Details) & FREE Shipping . Product prices and availability are accurate as of the date/time indicated and are subject to change.

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