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The Entrepreneur Mind is a book filled with “100 Essential Beliefs, Characteristics, and Habits of Elite Entrepreneurs” spread out over seven chapters and 243 pages.

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*The Entrepreneur Mind by Kevin D. Johnson (Book Summary)*

The Entrepreneur Mind 8 The idea that entrepreneurs are born, not made, is ridiculous. Contrary to what many erroneously believe, entrepreneurship can be taught and learned. The fact that over six hundred thousand col-lege students were enrolled in some type of entrepreneurship cur-riculum in 2011, up from less than 1 percent of that amount a dec-

*The Entrepreneur Mind*

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In other words, you must develop the Entrepreneur Mind, a way of thinking that comes from learning the vital lessons of the best entrepreneurs.

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They reflect an essential part of the American story—the story of the average person who sees an opportunity, seizes it and in the process creates something new. But what do these entrepreneurs share? What qualities or ways of thinking characterize the entrepreneurial mind, and can this type of innovative thinking be cultivated in others?